

Feb. 11 - Regional Enterprise Tower

425 Sixth Avenue, downtown 31st Floor
Parking: Mellon Square, enter from Sixth Ave.;
Liberty & Smithfield, enter from Liberty at 9th or
from Smithfield near 7th

Morning Session:

8:00 am Registration/Coffee/Danish
8:30 am Energy Audits & New Meters
9:30 am Demand Response Utilities
10:30 am Winning Real Estate Tax Appeals
12:00 pm Lunch (included)

Afternoon Session:

11:30 pm Registration
12:00 pm Lunch (included)
12:30 pm Pandemics: Legal Issues
1:30 pm Disaster Planning: G20 Lessons
2:30 pm Proving Your Case in Court
4:00 pm Closing

Cost: \$135* Full Day/\$75* Half Day per person
includes lunch and breaks.

*\$5 fee on VISA, MasterCard, AmEx and invoices

Space is limited - reservations will be
accepted first-come, first-served.
Payment required to guarantee reservation.
No refunds for cancellations after Feb. 8

**Topics are not confirmed as of this
date and are subject to change.**

April 8 - Regional Learning Alliance

850 Cranberry Woods Drive, Cranberry
Township Exit 78 (Rt. 228) from Rt. 79
www.therla.org Free Parking

Morning Session:

9:00 am Registration/Coffee/Danish
9:30 am Negotiating for Profit
11:00 am Customer Service Above & Beyond
1:00 pm Lunch (included)

Afternoon Session:

12:30 pm Registration
1:00 pm Lunch (included)
1:30 pm Profit from Social Networking
2:30 pm Green Landscaping
3:30 pm Impact of Tenant/Owner Bankruptcies
5:00 pm Closing

Cost: \$135* Full Day/ \$75* Half Day per person
includes lunch and breaks.

*\$5 fee on VISA, MasterCard, AmEx and invoices

Space is limited - reservations will be
accepted first-come, first-served.
Payment is required to guarantee reservation.
No refunds for cancellations after April 5

**Topics are not confirmed as of this date
and are subject to change.**

REGISTRATION February 11

Name: _____

Co: _____

Add: _____

Phone: _____

email: _____

REQUIRED for PA Continuing Ed Credit
PA RE License # _____
Photo ID Required on day of sign in

Full Day: \$135* _____
Half Day: \$75*: _____ AM _____ PM

Total Enclosed: \$ _____

____ Check Enclosed

____ Check to Follow; please reserve my spot
(If payment is not received prior to event, an invoice will be issued.)

____ Charge my MasterCard/VISA/AmEx* \$5 fee

Number *Exp. Date*

Name

Send Form & Payment to:
BOMA Pittsburgh
425 Sixth Avenue Suite 1620
Pittsburgh, PA 15219
412/261-2328 / FAX: 412/261-4683

REGISTRATION April 8

Name: _____

Co: _____

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email: _____

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PA RE License # _____
Photo ID Required on day of sign in

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Half Day: \$75*: _____ AM _____ PM

Total Enclosed: \$ _____

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Property Management Issues 2010

BOMA and IREM are pleased to present TWO Seminars in this deadline year to assist our members in maintaining their PA Real Estate Licenses.

This year you have the option of booking half-days. Each "Module" of these programs has been approved for 3.5 hours of Continuing Education Credit for Pennsylvania Real Estate licenses

Lunch is included with both the morning and afternoon sessions. (*Lunch break time is strictly limited to 30 minutes.*)

For more information, please contact:

BOMA Pittsburgh
The Building Owners & Managers Association
412/261-2328 / FAX 412/261-4683
www.bomapittsburgh.org

IREM
The Institute of Real Estate Management
Western PA Chapter No. 7
412/563-0957 / www.irem7.org

PROGRAM DESCRIPTIONS

February 11: Downtown

Energy Audits & New Meters: New Regulations on energy efficiency and the new metering technology

Demand Response Utilities: How cutting back a couple days a year can save you big money

Winning Real Estate Tax Appeals: How to appeal, and what you need to win your appeal

Pandemics: Legal Issues - can you require vaccinations; make tenants stay home? Be prepared for the legal pitfalls of a pandemic

Disaster Planning: G20 Lessons - benefit from the lessons we learned during the G20 Summit

Proving Your Case in Court: How the District Magistrate system works and how you can win without a lawyer

April 8: Cranberry

Negotiating for Profit: What to know before you start negotiating; how to close the deal and more

Customer Service Above & Beyond: Exceptional service keeps customers coming back, and making referrals.

Profit from Social Networking: Learn how sites like Twitter work and how you can use them.

Impact of Tenant/Owner Bankruptcies: How bankruptcy can affect leases and Contracts.

Property Management Issues 2010

Thursday, February 11
8:00 am - 4:00 pm
Regional Enterprise Tower
425 Sixth Avenue

Thursday, April 8
9:00 am - 5:00 pm
Regional Learning Alliance
850 Cranberry Woods Drive

Sponsored jointly by

BOMA Pittsburgh
412/261-2328
www.bomapittsburgh.org
AND

IREM Chapter No. 7
412/563-0957
www.irem7.org

*Seven hours of PA Real Estate
License Continuing Education
Credit each day. Half-Day
Registration valid for 3.5 CEUs*



BOMA
PITTSBURGH

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#1620
Pittsburgh PA
15219

